

# We make it easy to switch simply.

PHP is offering a Q2  
incentive for NEW business  
with effective dates

**April 1 – June 1, 2020**

## PHP Offers

- No penalties for mid-year switch
- All large hospital systems
- Credit for deductibles and Out-of-Pocket expenses (met under a prior carrier)

Added  
Incentive

# 10% Kicker Bonus

 per case for OFF-CYCLE business

Earn a PER-CASE, BANDED, or BOTH incentives!

### PER CASE Incentive

FULL RISK & LEVEL SOLUTIONS BUSINESS ONLY

Number of Subscribers	\$ Bonus Amount
2 – 19	0
20 – 34	\$500
35 – 50	\$1,000
51 – 99	\$2,500
100 – 199	\$5,000
200 – 299	\$7,500
300 – 399	\$11,250
400 and Higher	\$15,000

#### PER CASE Example + 10% Kicker for OFF-CYCLE Moves

Cases Sold	Bonus	+10%
38 Subscribers	\$1,000	\$100
89 Subscribers	\$2,500	\$250
200 Subscribers	\$7,500	\$750
<b>327 Subscribers:</b>	<b>\$11,000</b>	<b>\$1,100</b>

**Per case incentive + 10% Kicker = \$12,100**

**DIRECT DEPOSIT:** PHP will direct deposit your commission checks. Simply authorize this transaction on the broker portal of phpni.com or call: 1-800-982-6257 for information on making arrangements for direct deposit.

**PLEASE NOTE:** In order to qualify, cases must be new business to PHP (fully-insured and self-funded business). Changes to the *Agent of Record* for in force business will not count toward either incentive.

### CUMULATIVE BANDED Incentive

ALL FULL RISK, LEVEL SOLUTIONS, AND SELF-FUNDED BUSINESS

Number of Subscribers	\$ Bonus Amount
100 – 199	\$1,000
200 – 299	\$2,000
300 – 399	\$3,000
400 – 499	\$4,000
500 – 599	\$5,000
600 – 699	\$6,000
700 – 799	\$7,000
800 – 899	\$8,000
900 – 999	\$9,000
1,000 and Higher	\$10,000

#### CUMULATIVE BANDED Example

Cases Sold	Bonus
<b>327 Total Subscribers</b>	<b>\$3,000</b>

Add the CUMULATIVE BANDED bonus to the PER CASE bonus, for a **total payout of \$14,000** (\$11,000 + \$3,000) for this example.